

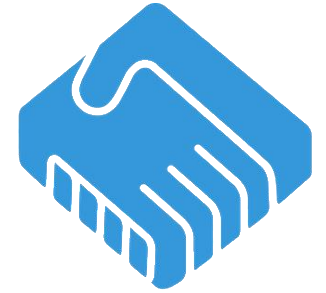


Bean Auction

A new way to negotiate



Tom Carew
Founder of Bean Auction



Bean Auction

Introduction



Nuteteli's Story

Welcome to WhatsApp.



Cross-platform mobile messaging with
friends all over the world



ditions



Auction Platform



Logistics



Quality

Bean Auction



Bean Auction

Discover coffee from around the world



Ethiopia x

Search



Ethiopia, Guji: Guji, Pulped Natural (Screen 14+)

Origin: Ethiopia | Quality: 60 | Seller: Ecom Seller Test

Certifications: RAINFOREST ALLIANCE ORGANIC

FOB

Djibouti Port

30ton

(500 bags)

+c/lb

+0% (Comm)

Jan - Apr

Watch



Ethiopia, Yirga: Yirga Natural (Screen 12+)

Origin: Ethiopia | Quality: 69 | Seller: Ecom Seller Test

Certifications: RAINFOREST ALLIANCE ORGANIC

FOB

Djibouti Port

3.48ton

(58 bags)

-40c/lb

+0% (Comm)

Jan - Apr

Watch



Ethiopia, Addis: Bourbon, Washed (Screen 14+)

Origin: Ethiopia | Quality: 76 | Seller: Ecom Seller Test

Certifications: RAINFOREST ALLIANCE ORGANIC

FOB

Djibouti Port

27ton

(450 bags)

+80c/lb

+0% (Comm)

Jan - Apr

Watch



Traditional Auction



Marketplace Auction

Specialty Auction

My Live Lots

My Sales

Auction (70 Bags)

Marketplace (0 Bags)

Product Description	Position	Volume	Current	Next	Shipment	Bids
<div>Craigs Coffee Co Lot Red #5 Timed Origin: Angola Quality: 88 Seller: Craigs Coffee Co 🕒 Ends: 4th December 2017 09:05 pm GMT <div>Toggle bid table</div></div>	FOB Mombasa Port	0.5t	5¢/lb (\$55.12) +10% (Comm)	10¢/lb (\$110.23)	Jan - Mar	0 <div>Reserve not met (10¢)</div>
<div>Kode Order Test 1 Origin: Angola Quality: 88 Seller: Craigs Coffee Co 🕒 Ends: 7th December 2017 11:05 am GMT <div>Toggle bid table</div></div>	FOB Mombasa Port	0.5t	5¢/lb (\$55.12) +10% (Comm)	10¢/lb (\$110.23)	Jan - Mar	0 <div>Reserve not met (10¢)</div>
<div>Kode Test Order 3 Origin: Angola Quality: 88 Seller: Craigs Coffee Co 🕒 Ends: 8th December 2017 09:05 am GMT <div>Toggle bid table</div></div>	FOB Mombasa Port	0.5t	10¢/lb (\$110.23) +10% (Comm)	15¢/lb (\$165.35)	Jan - Mar	1 <div>Reserve met (10¢)</div>
<div>Kode Test Order 2 Origin: Angola Quality: 88 Seller: Craigs Coffee Co 🕒 Ends: 9th December 2017 09:01 am GMT <div>Toggle bid table</div></div>	FOB Mombasa Port	0.5t	10¢/lb (\$110.23) +10% (Comm)	15¢/lb (\$165.35)	Jan - Mar	1 <div>Reserve met (10¢)</div>



Traditional Auction



Marketplace Auction

Marketplace Auction

Watch List

My Results

Auction

Marketplace (2192 Bags)

Product Description

Congo, Asra: Yirga Halii (Screen 16+)
Origin: Congo | Seller: Virunga Test
Quality: 60

Toggle bid table

Position

FOB
Djibouti Port

Volume

2.4t
40 x 60kg bags

Price

-70¢/lb

Shipment

Jan - Apr

Accept offer

Bid

Bids

Date	State	From	To	Bags	Cup	NY	Offer	Counter offer	Respond
22 Jan 2018 18:06	Offer Withdrawn	Coffee Buyer Test	Virunga Test	40	60	126.95	-139¢/lb - (terms 20 days)		
22 Jan 2018 11:35	Offer Withdrawn	Coffee Buyer Test	Virunga Test	40	60	126.95	-80¢/lb - (terms 30 days)		
19 Jan 2018 13:57	Offer Withdrawn	Coffee Buyer Test	Virunga Test	40	60	126.95	-65¢/lb - (terms 30 days)		

Congo, Natai: Hili Rona (Screen 16+)

Origin: Congo | Seller: Virunga Test

Quality: 59

Toggle bid table

FOB

Djibouti Port

6t

100 x 60kg bags

197¢/lb

(\$26058.63)

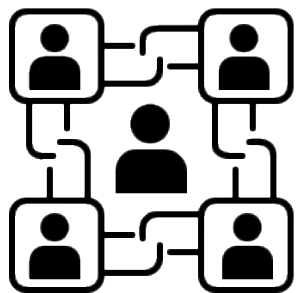
Jan - Apr

Accept offer

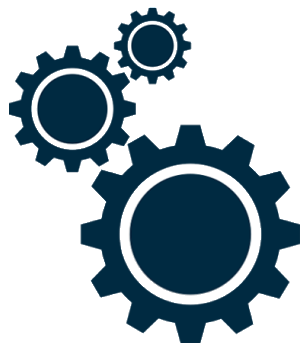
Bid

Bids

Date	State	From	To	Bags	Cup	NY	Offer	Counter offer	Respond
19 Jan 2018 13:57	Offer withdrawn	Coffee Buyer Test	Virunga Test	75	59	126.95	+180¢/lb - (terms 30 days)		



Block Chain



Automation



No more paper



Everything on
the Cloud

What next?



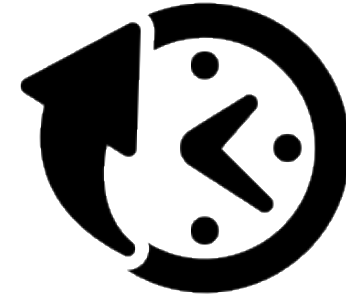
Block Chain



Security



Reduce Cost



Efficiency

Block Chain

What next for Bean Auction?